



Telescope
Casual

1997 COLLECTION



Focused On A World Of Leisure

For over 90 years Telescope has been creating furniture the world over. We have designed furniture with style, comfort and durability to enhance a lifestyle of pleasure for outdoor living.

Telescope's Handcrafted Quality.....	2-3
Kingston Collection.....	4-7
Vineyard Collection.....	8-11
Windham Cushion Collection.....	12-15
Bahia Breeze Cushion Collection.....	16-19
Concord Strap Collection.....	20-23
Concord Sling Collection.....	24-27
Athens Collection.....	28-31
Caneel Bay Sling Collection.....	32-35
Windham Sling Collection.....	36-39
Primera Sling Collection.....	40-43
Gardenella Sling Collection.....	44-45
Windham Contract Strap Collection.....	46-47
Koala Collection.....	48-49
Director Chair Collection.....	50-53
Folding Vinyl Mesh & Multi-Purpose.....	54-55
Beach Chair Collection.....	56-57
Accent Collection.....	58-59
Umbrella Collection.....	60-63
Fabric Selection.....	64-67
Tables & Accessories.....	68-69
Features.....	70-71
Warranty & Services.....	72

Telescope products are protected by the following patents:

4,201,416 / 4,230,363 / 4,252,367 / 4,264,230
 4,273,379 / 4,315,467 / D-263,526 / D-263,654 / 4,467,730 /
 4,514,009 / D-278,804 / D-280,473 / D-280,474
 4,541,666 / D-280,683 / D-281,037 / D-281,378 / D-284,143 /
 D-287,316 / D-287,552 / D-289,349 / D-290,068
 D-292,854 / 4,867,505 / D-306,530 / 4,941,413 / 4,471,394 /
 4,638,827 / 4,674,524 / D-358,264 / 5,499,585







Ever wonder how Telescope got its name? Or how it became synonymous with quality products at a great price? Telescope, a family-owned business for over 90 years, first produced a rugged army cot that was light and compact, and easy for patriotic troops to carry with their supplies. Veterans of World Wars I and II, these cots had sturdy legs that *telescoped* into themselves for streamlined efficiency.

From these humble beginnings an American tradition was born. (In fact, the Government was so impressed with the durability of these cots that Telescope was awarded a medal for distinguished service to the United States of America!) Since then the tradition has grown and flourished. Our product line has expanded, but great quality and great prices have remained the keys to our success. Now Telescope is focused on a world of leisure.

The pride of producing handcrafted furniture goes into every item we make. Telescope offers anything you could want for a dream day outdoors. No-hassle cushions or slings. Tables, chairs and accessories in white, ivory, green, black or sandstone. Serving carts, plant stands. Rocking chairs, gliders. Settees and ottomans. Some traditional, some contemporary. But despite our wide selection, you can count on one thing we consider straight and narrow...*QUALITY*.

It is important to us to make the finest, most reliable leisure furniture available. When you buy Telescope you know you are ensuring the perfect way to relax outdoors. Spend most of your day at the pool. Take an occasional trip to the beach. Or just sip your coffee on the deck for a few quiet moments before work. However you use your time outside, Telescope makes the right furniture for your needs.



Take a look at Telescope. See the pride and quality that goes into every item we make. Explore our dynamic designs and attention to detail. Imagine how our stunning fabrics will look in your backyard. Read through our



extensive warranty program. Then look at the price. Our value will convince you. Telescope fills your needs...and much, much more.



Home of Mr. and Mrs. David Dickenson...Dorset, Vermont



The Kingston Collection

Kingston is substantial and straightforward, yet simply stunning. This collection, proudly introduced by Telescope for 1997, is a sheer pleasure to enjoy. There is nothing pretentious or overstated about this chair. Perfect in any setting, Kingston's solid, stoic beauty is sure to please.

Its innovative design combines both extruded and solid aluminum, giving this group added weight and a distinctiveness all its own. Kingston's removable upholstered cushions are luxurious and tailored for years of use.

Photo on opposite page:

This elegant black frame collection is shown with a 40" x 60" glass Table and 4 matching Arm Chairs. In the foreground is a Four Position Chaise and Side Table. Both are accented with our NEW cushion pattern #525 Ashley. The insert photo features 2 green Arm Chairs with our NEW pattern #20 Natural fabric.



Home of Mr. and Mrs. David Dickenson...Dorset, Vermont



Kingston Product Selection

The complete Kingston Collection will fulfill your dreams of owning the finest leisure furniture available. Kingston's innovative design is carried over into all of the group's pieces, making it a simply stunning choice. Complete your outdoor setting with a Kingston Side Chair or Chaise, the natural complements to the quiet beauty of the Arm Chair. Choose one of Telescope's many tables or the 48" Round Glass Table especially designed for the Kingston Collection. Once you've seen Kingston, the choice will be obvious.

Ivory Frame	Green Frame	Black Frame	Description
5776	5774	5777	Arm Chair
5716	5714	5717	Side Chair
5726	5724	5727	Chaise
3386	3384	3387	48" Round Glass Table

Photo on opposite page: This intimate green Kingston dining group consists of 4 Side Chairs and a 48" Round Glass Kingston Dining Table. The matching cushion pattern is # 622 Tamarack. The insert photo shows the charm of a 3 pc. ivory bistro setting with 2 Side Chairs in pattern #267 Vintage.



Arm Chair



Side Chair



Chaise



48" Round Glass Dining Table



This insert photo shows the option of a Vineyard seat and back cushion.



The Vineyard Collection

Telescope's Vineyard Collection continues to hold the attention of consumers everywhere. Its classic, romantic design, combined with the outstanding benefits of no-rust solid aluminum, attracts buyers who want an old-fashioned wrought iron look without all of the hassle.

Whether you want many rich pieces for an extensive dining setting or a simple settee to place in a quiet spot, Vineyard's warm, flowing lines will delight you and invite you to sit and rest in gracious hospitality.

Photo on opposite page:

This large white garden group consists of a 5 piece dining setting, Chaise and Mini Serving Cart. Note the Triple Plant Stand in the background. This is all accented with our NEW cushion pattern #560 Desmond. The insert photo shows the black Vineyard Two Seat Settee with cushion pattern #526 Serenade and matching Coffee Table.



Home of Mr. and Mrs. William Rosenberg...Delray Beach, Florida



Vineyard Product Selection

Vineyard is garden furniture at its finest. Its formal designs are made of 100% aluminum, and are guaranteed never to rust. Vineyard's exquisite scrolls come in a wide variety of seating and dining options. Available in cool textured ivory, textured green, and antique textured black.

Textured Ivory Frame	Textured Green Frame	Textured Black Frame	Description
5276	5274	5277	Arm Chair
5216	5214	5217	Bistro Chair
5226	5224	5227	Chaise
5246	5244	5247	Two-Seat Settee
5296	5294	5297	Bar Height Chair

Photo on opposite page: This intimate setting of arm chairs performs equally inside or out. Featured is our #526 Serenade on a black frame. The insert photo features our Vineyard Bar Height Collection. The fabric is our #267 Vintage on a green frame.



Arm Chair



Bistro Chair



Chaise



Two-Seat Settee



Bar Height Chair



With Seat & Back Cushion





Robert Todd Lincoln's "Hildene" ... Manchester, Vermont



The Windham Cushion Collection

Windham is Telescope's finely tailored powder-coated cushion collection. Wonderfully refined and dignified, Windham is a tasteful choice for both its quiet beauty and its superb comfort. This aristocratic collection is truly the top choice in quality cushion furniture.

Photo on opposite page: This large white Windham Collection consists of a matching Chaise, Two Seat and Three Seat Guilders in our NEW pattern #367 Eastlake. It is shaded by a Deck & Dock Umbrella. The insert photo shows a 5 piece Windham set with two Arm Chairs and Two Swivel Rockers in our NEW pattern #830 Heather.



Home of Mr. and Mrs. Mark Pulte...Boca Raton, Florida



Windham Product Selection

Windham has all the selections you need to transform your home. Choose your color...natural textured green, earthy textured sandstone, or smart textured ivory. All are made with the rugged powder coat for which Telescope is famous. Relax in a regal Chaise or a High Back Swivel Rocker.

Textured Ivory Frame	Textured Green Frame	Textured Sandstone Frame	Description
4276	4274	4279	High Back Arm Chair
4236	4234	4239	High Back Spring Chair
4266	4264	4269	High Back Swivel Rocker
4226	4224	4229	Four-Position Chaise
4246	4244	4249	High Back Two-Seat Glider
4256	4254	4259	High Back Three-Seat Glider
4206	4204	4209	Ottoman

Photo on opposite page:

Featured here is a striking 5 piece set with two textured green High Back Arm Chairs and two High Back Swivel Rockers. The pattern is #342 Adrian with matching Market Umbrella. The insert photo shows a High Back Spring Chair and Ottoman in our NEW pattern #119 Hamilton with a #20 Canvas Deck & Dock Umbrella.



High Back Arm Chair



High Back Swivel Rocker



High Back Spring Chair & Ottoman



Four-Position Chaise



High Back Two-Seat Glider



High Back Three-Seat Glider





The Bahia Breeze Cushion Collection

Bahia Breeze is sassy, smart and fun. This cozy cushion group loves the sun. You'll love the way it perks up your backyard. Just imagine what it can do for your guests!

Photo on opposite page:

Featured here is a striking 5 piece set with our exciting NEW #119 Hamilton pattern on a sandstone frame on both Chair and Swivel Rocker. Note the matching Windham Spring Chair, Ottoman, and Deck & Dock Umbrella in the background. The insert photo shows a 5 piece set with pattern #822 Mirage on a sandstone frame.



Robert Todd Lincoln's "Hildene"... Manchester, Vermont



Bahia Breeze Product Selection

With the pieces Bahia offers, you'll have fun just imagining your new cushion collection. Laugh your cares away under the shade of our spacious Market Umbrella.

Gloss White Frame	Textured Sandstone Frame	Description
4675	4679	High Back Arm Chair
4625	4629	Four-Position Chaise
4665	4669	High Back Swivel Rocker

Photo on opposite page: This Bahia Collection is shown with a white 5 piece set in our NEW #252 Amherst pattern. This group is accented by our vented Market Umbrella. The insert photo shows a 3 piece white Bistro set in #226 Weybridge.



High Back Arm Chair



High Back Swivel Rocker



Four-Position Chaise





The Concord Strap Collection

The Concord Strap Collection, new for 1997, is an intimate marriage of straps in a fine basketweave lace and a sturdy, substantial frame. At once both considerable and delicate, this chair offers the best of both worlds--beautifully detailed styling and the durability that Telescope is famous for.

Because of its versatility, the Concord Strap Collection can go virtually anywhere and still maintain its sharp, stylish image. It is classic around the pool, and contemporary on your lanai. Weave together your ideas of the ultimate outdoor leisure furniture with Telescope's Concord Strap Collection.

Photo on opposite page:

Featured here is our exciting NEW 5 piece Concord Strap Collection in textured green and matching strap. The insert photo shows the Concord Strap Collection with two Chairs and a Bistro Table in textured Ivory.



Robert Todd Lincoln's "Hildene"... Manchester, Vermont



Concord Strap Product Selection

How do you bring together all of the things you want in your leisure furniture? Look at the new Concord Strap Collection. It combines a distinctive basketweave and the seating arrangements you demand.

Stretch out and relax on a cool woven Chaise. Dine in Concord's Arm Chair. Read a book in the sun in our inviting Rocking Chair. Add a Telescope table and umbrella and you have woven together the perfect group...the Concord Strap Collection from Telescope.

Textured Ivory Frame	Textured Green Frame	Textured Sandstone Frame	Textured Black Frame	Description
6776	6774	6779	6777	High Back Arm Chair
6766	6764	6769	6767	High Back Swivel Rocker
6746	6744	6749	6747	High Back Rocker
6726	6724	6729	6727	Four Position Chaise

Photo on opposite page:

This dining group with two Chairs and two Swivel Rockers is shown in antique textured black with matching straps along with our Four Position Chaise. The insert photo shows our Rocker and Side Table in textured sandstone.



High Back Arm Chair



High Back Swivel Rocker



High Back Rocker



Four-Position Chaise



Four Strap Colors





The Concord Sling Collection

Watch out for Telescope's classic... the Concord Sling Collection. Concord Sling is simply sophisticated and refined with a whirl of grace to the ends. We think Concord Sling will strike your discerning fancy... it sure struck ours!

Photo on opposite page: This 5 piece elegant Concord Sling Collection is featured with our antique textured black Arm Chairs with our NEW #820 Berkshire fabric. Note the matching Triple Plant Stand to the right. The insert photo shows the Concord Rocker and Arm Chairs in our antique textured black with #522 Selby pattern.



Home of Mr. and Mrs. William Rosenberg...Delray Beach, Florida



Concord Sling Product Selection

If you like lush and tropical, Concord has it! How about solid and bold? It's here. Straight and narrow? Concord has stripes that are regal and dignified. Choose your favorite... and choose from our textured ivory, green or antique black.

Textured Ivory Frame	Textured Green Frame	Textured Black Frame	Description
6876	6874	6877	High Back Arm Chair
6866	6864	6867	High Back Swivel Rocker
6846	6844	6847	High Back Rocker
6826	6824	6827	Four-Position Chaise
6896	6894	6897	Four-Position Recliner
6806	6804	6807	Ottoman

Photo on opposite page:

This 5 piece elegantly designed Concord Sling Collection is shown with our textured green Arm Chairs and #227 Monterey fabric. It is accented with a 10 ft. Market Umbrella in #2 Forest Green. The insert photo shows the Concord Rocker in our textured ivory frame with our NEW pattern #624 Alpine. Behind it is our free standing Deck & Dock Umbrella.



High Back Arm Chair



High Back Swivel Rocker



High Back Rocker



Four-Position Recliner with Ottoman



Four-Position Chaise





The Athens Collection

Athens is unmistakable. It's stately and enticing. You won't mistake it for any other collection in the industry. No other manufacturer can lay claim to a group like it. Their versions may come next year, so try the original now. Let Telescope's eye for beauty and innovation capture your attention.

Photo on opposite page:

This elegantly designed Athens Collection is shown with our textured green Arm Chairs and our NEW #826 Evergreen fabric. The insert photo shows the Arm Chairs in antique textured black with pattern #752 Hildene.



Home of Mr. and Mrs. Louis Whitney, Glens Falls, New York



Athens Product Selection

Athens is a unique collection that offers you more flexibility than ever before. The slings can be replaced in an instant at *your* whim. Pick the perfect shade or design from 9 deluxe fabrics, or 13 heavyweave meshes.

Textured Ivory Frame	Textured Green Frame	Textured Black Frame	Description
5576	5574	5577	Arm Chair

Photo on opposite page:

This beautiful setting is depicted in antique textured black with pattern #752 Hildene and matching fabric on our 10 ft. Wood Market Umbrella. The insert shows a Bistro setting in our elegant #131 Water Garden pattern on an ivory frame. The other insert photo shows the unique fold up design for easy storage.



Fold up design for easy storage



Arm Chair





The Caneel Bay Sling Collection

Caneel Bay Sling follows its own style. It's open-minded. Maybe even slightly rebellious. Caneel Bay's unfettered, sweeping curves flow with a swish that will capture your eye.

Photo on opposite page:

This Caneel Bay setting looks great in antique textured black with our NEW Woodcrest sling pattern #580. It is accented with a Market Umbrella in pattern #6 White. The insert shows an intimate setting with two textured ivory Chairs in our NEW pattern #624 Alpine with an ivory Bistro Table and stand alone Deck & Dock Umbrella.



Home of Mr. and Mrs. Ben Kennedy..Boca Raton, Florida



Caneel Bay Product Selection

Create your own personal mood and style with Caneel Bay's diverse pattern selection. Go dark and mischievous with black textured frames and black and plum Harvest. Or pair with any floral for a sweeping innocent look. Use your imagination!

Textured Ivory Frame	Textured Black Frame	Description
6576	6577	High Back Arm Chair
6536	6537	High Back Spring Chair
6526	6527	Four-Position Chaise
6566	6567	High Back Swivel Rocker
6506	6507	Ottoman

Photo on opposite page:

Caneel Bay looks great in ivory with our Vintage slings, pattern #267. It is accented with a 10ft. Powder Coated Market Umbrella in pattern #6 White. The insert shows a dynamite setting in antique textured black with pattern #555 Harvest Tapestry. Shown is a Spring Chair and Ottoman with a 5 piece dining set in the background.



High Back Arm Chair



High Back Swivel Rocker



High Back Spring Chair & Ottoman



Four-Position Chaise





The Windham Sling Collection

Windham Sling is Telescope's wholesome family favorite. Its clean-cut, straightforward frames are engineered to last despite years of use. Put Windham on the deck and watch your loved-ones unwind.

Photo on opposite page:

This beautiful ivory frame Windham Sling Collection is shown with our NEW #340 Cirrus fabric. The group includes our High Back Arm Chair, Swivel Rocker and Chaise. It is accented with our Crank and Tilt Umbrella and Mini Serving Cart. Note the matching textured ivory frame Strap Chairs and Bistro Table in the background. The insert photo shows the High Back Two-Seat Glider in textured ivory.



The Sagamore...Bolton Landing, New York



Windham Sling Product Selection

The large variety of pieces in this group, along with a popular pattern selection is sure to satisfy everyone...Mom, Dad and kids alike.

Textured Ivory Frame	Textured Green Frame	Description
4576	4574	High Back Arm Chair
4536	4534	High Back Spring Chair
4526	4524	Four-Position Chaise
4566	4564	High Back Swivel Rocker
4596	4594	Armless Bar Stool
4586	4584	High Back Two-Seat Glider
4546	4544	Swivel Bar Stool

Photo on opposite page:

The Chaise, Two-Seat Glider, Arm Chairs and Swivel Rockers feature our #273 Regency pattern on a textured green frame. The Market Umbrella is in pattern #26 Cabana Green. The insert shows a bar set accented by our NEW Pinewood pattern #287.



High Back Arm Chair



High Back Spring Chair



High Back Swivel Rocker



Swivel Bar Stool



Four-Position Chaise



Armless Bar Stool



High Back Two-Seat Glider





The Primera Sling Collection

Make a statement with the streamlined simplicity of Primera Sling. The arching arms represent classic Telescope styling with over 90 years of experience.

Photo on opposite page:

Our *fun in the sun* Primera Sling Collection looks sharp with our #275 Embassy pattern on our textured sandstone frame. This 5 piece set is accented with a High Back Lounging Spring Chair. The insert photo features our High Back Lounging Spring Chair in our NEW #252 Amherst pattern on a textured green frame.



Robert Todd Lincoln's "Hildene" ... Manchester, Vermont



Primera Sling Product Selection

Relax in comfort in the uniquely designed High Back Spring Chair or create a dining setting with a timeless look that will always be in style.

Gloss White Frame	Textured Green Frame	Textured Sandstone Frame	Description
8875	8874	8879	Stacking Arm Chair
8865	8864	8869	Swivel Rocker
8825	8824	8829	Four Position Chaise
8835	8834	8839	High Back Spring Chair

Photo on opposite page:

This great Primera Sling look shows off our textured sandstone Swivel Rockers and Arm Chairs with pattern #367 Eastlake and a coordinating vented Market Umbrella. In the background is shown a matching Chaise. The insert photo is an intimate setting with two white Swivel Rockers in pattern #222 Forest Green and a Bistro Table. Our hanging planter is in the background.



Stacking Arm Chair



High Back Lounging Spring Chair



Swivel Rocker



Four-Position Chaise



Home of Mr. and Mrs. William Rosenberg...Delray Beach, Florida



The Gardenella Sling Collection

Gardenella is the buyer's smart choice. Its down-to-earth styling is simple and attractive. Its modest price tag is the favorite of many, and its unsurpassed durability will earn cheers, too!

**Gloss
White
Frame**

Description

7575	Stacking Arm Chair
7525	Four-Position Chaise
7535	Spring Chair

Photo on opposite page: Our popular Gardenella Collection comes alive with this fun loving fabric selection in #335 Cobalt. It is topped off with a matching Drape Umbrella. The insert photo shows a Bistro setting with our bright solid #10 Chamois pattern.



Spring Chair



Stacking Arm Chair



Four-Position Chaise



Home of Mr. & Mrs. Kevin Rickard... Boca Raton, Florida



The Windham Contract Strap Collection

Take the wholesome Windham frame and pair it with rugged pinned straps, and what do you have? A smart, stylish collection that is guaranteed to last...and last and last. This is our Windham Strap Collection. Along with our Sand Chair, this collection is a winner.

Gloss White Frame

Description

3475	Stacking Arm Chair
3315	Stacking Sand Chair
3435	Armless Four-Position Stacking Chaise
3425	Four-Position Stacking Chaise

Photo on opposite page:

This poolside setting features our popular #66 White strap on our white frame. Shown here is our Sand Chair, Stacking Chaise, and Stacking Arm Chairs with our Crank and Tilt Market Umbrella. The insert photo shows our full grouping in #206 Teal/White pattern.



Stacking Sand Chair



Stacking Arm Chair



Four-Position Stacking Chaise



Four-Position Armless Stacking Chaise

Standard Pattern Selection

We offer four standard patterns on a white powder coat frame, in stock, for quick shipment to your location.



33 Royal Blue/Light Blue/White



206 Teal/White



42 Forest Green



66 White



Frame Finish Selection



Custom Strap Color Selection

Custom Strap Selection

The color strap possibilities are endless at Telescope. Hand pick your own color combination to perfectly complement the decor you've worked so hard to create. Choose from hunter greens, bold reds, warm yellows, or dusty, sandy earthy colors. We offer 28 exciting strap colors to go on the frame finish of your choice. There is no minimum or upcharge for this custom program.



Robert Todd Lincoln's "Hildene"... Manchester, Vermont



The Koala Collection

With more than 9 decades of know-how, Telescope is renowned for its fine wood furniture. The Koala Collection is made with handcrafted pride and pairs warm, sleek wood with fabulous patterns that will tempt anyone's tastes.

White Frame	Varnish Frame	Green Frame	Description
1635	1631	1632	Koala Rocker
1645	1641	1642	Wood Slat Rocker
2325	2321	2322	14" x 20" Bench Table

Photo on opposite page:

The Koala Rocker Collection enhances any decor. Shown here is the green Koala Sling Rocker with a #720 Natural Wicker Weave fabric and green Slat Bench Table. The insert photo features 2 Koala Wood Slat Rockers in varnish with a matching Bench Table.



Koala Wood Slat Rocker



Koala Rocker



14" x 20" Bench Table

Frame Finish



Koala Pattern Selection

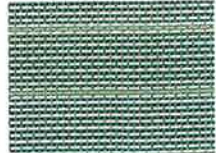


702 Forest Green Wicker Weave



720 Natural Wicker Weave

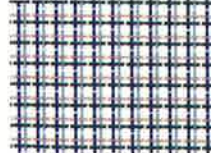
706 White Wicker Weave



792 Norwich Wicker Weave



713 Navy Wicker Weave



739 Lenox Wicker Weave



Home of Mr. and Mrs. Rolando De Avila...Glens Falls, New York



World Famous Director Chairs

No other chair offers you so much. Classic styling. Handcrafted quality. Our World-Famous Director Chairs are definitely the choice of the most discriminating buyer. Constructed of the finest solid hardwood, with heavy duty shaped arms, legs and seat blocks. Swivel glides help prevent surface marring.

Dining Height

Style	Item
50	White Frame
60	Varnish Frame
70	Black Frame
90	Walnut-Stain Frame

Counter Height

Style	Item
1510	Varnish Frame

Bar Height

Style	Item
1550	White Frame
1560	Varnish Frame
1570	Black Frame
1590	Walnut-Stain Frame

Photo on opposite page:

Our World-Famous Director Chairs will enhance any decor. This collection of white Chairs and Wood Slat Table are shown with our warm #335 Indigo fabric. Note the 2 Bar Height

Chairs in the background. The insert setting is our black frame with #306 white fabric.



Dining Height...Seat Height 17"



Counter Height...Seat Height 24"



Bar Height...Seat Height 30"



Frame Finishes



Celebrity Dining Height Chair
Home of Mr. and Mrs. Mark Pulte...Boca Raton, Florida



Producer Counter
and Bar Height Chair



Producer Dining Height Chair

Celebrity & Producer Director Chairs

Made in the United States of America. Water repellent and mildew resistant canvas covers are custom dyed in the U.S.A. with the finest vat dyes available. Chair folds compactly, arm assembly folds down flat, packs easily. Finished round cross leg braces are nailed securely. Non-sag back feature. Arms are shaped and sanded by hand for maximum comfort. Slip-on seat and back, no tools needed.

CELEBRITY

Frame	Description
1250	White Celebrity Chair
1260	Varnish Celebrity Chair
1270	Black Celebrity Chair
1290	Walnut-Stain Celebrity Chair

PRODUCER

Dining Height

Frame	Description
1160	Varnish Frame

Counter Height

Frame	Description
1110	Varnish Frame

Bar Height

Frame	Description
1111	Varnish Frame



CUSTOM DESIGN & DESIGNER COVERS

Make any moment a lasting impression with Telescope's personalized photo and copy Director Chair. Several different type styles and color selections available to create the image you want.

Telescope's Designer Covers make your world renowned director chair totally unique. These eye catching covers explode with color and vibrance.



Home of Mr. and Mrs. Louis Whitney...Glens Falls, New York



911 Folding Arm Chair
322 Regatta



911 Folding Arm Chair
662 Cabana Green/White



916 Rocker
291 Spencer



919 Chaise Lounge
6 Solid White



7729 High Back Multi-Purpose Chairs

Telaweave Vinyl Mesh Collection

Sit in comfort on a breezy summer day with Telescope's Telaweave Vinyl Mesh Collection. Take it with you wherever you go.

Style	Description
911	High Back Arm Chair
916	High Back Rocker
919	Chaise Lounge

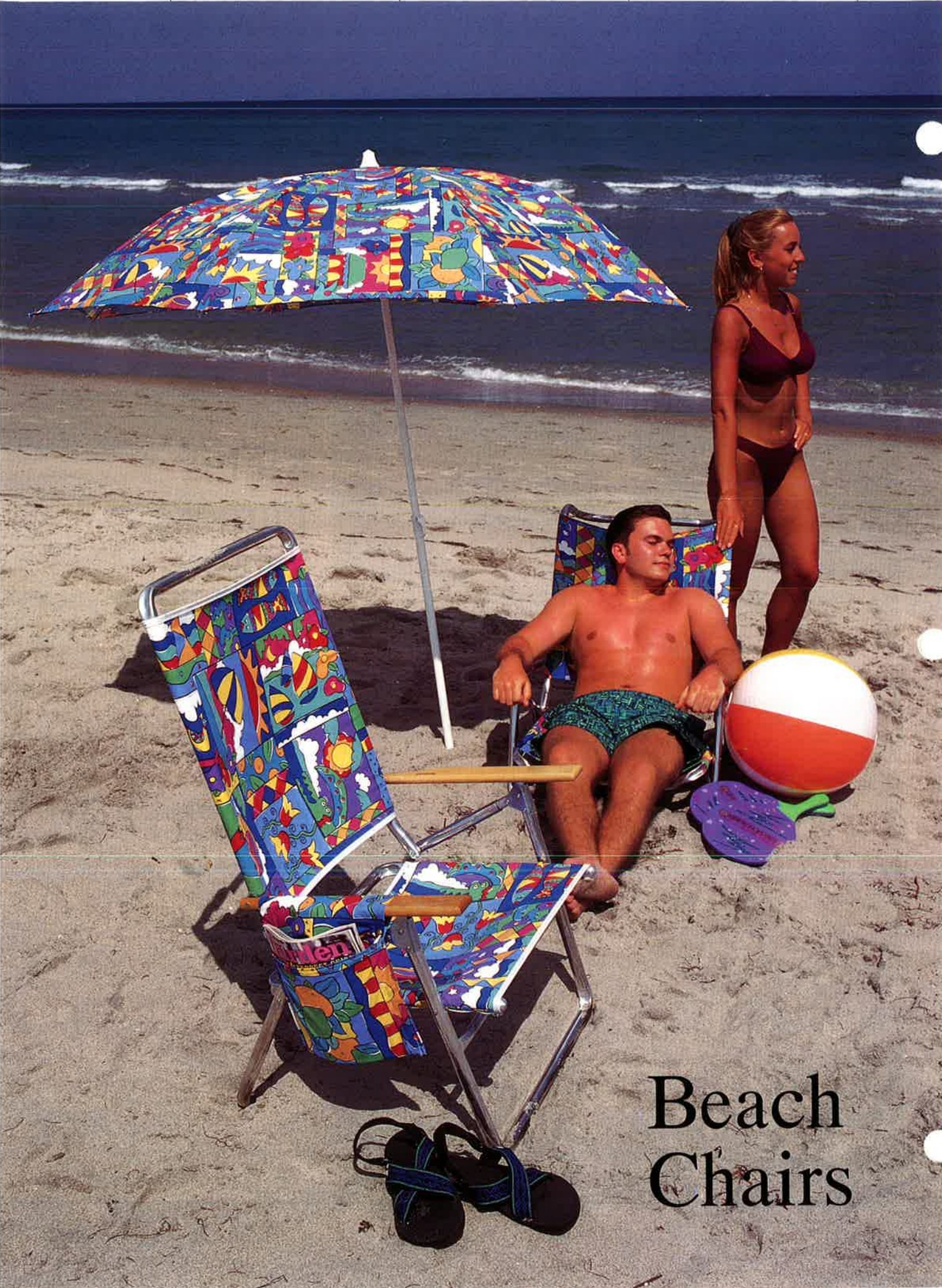
Multi-Purpose Chair

Our High Back Multi-Purpose Chair features a twin-tube leg design of 1" heavy gauge aluminum. The durable fabric securely fastens to the frame. Choose from Pattern #3 Solid Odyssey Blue Polyester with White Ship's Wheel or #63 Telaweave White Mesh with Navy Anchor.

Style	Description
7729	High Back Multi-Purpose Chair

Photo on opposite page:

This shows our popular Vinyl Mesh in #662 Cabana Green/White fabric. Shown is our Folding Vinyl Mesh Chair, Rocker, and Chaise with varnished Wood Slat End Tables.



Beach
Chairs



The Light N' Easy Collection

The name says it all! Sensibly styled and affordably priced, the Light N' Easy Beach Chair will make your days in the sun a delight. Forget lumpy, sandy towels—try a Light N' Easy instead!

Style Description

781 Light N' Easy Low Boy

711 Light N' Easy High Boy

14 Beach Umbrella

700 Canopy *

7SB Side Bag

* (fits any Telescope Beach Chair)

Patterns Available: #136 Blue/White Stripe, #151 Teal/Pink Stripe, #241 Paradise, #399 Suncrest.



Original Mini-Sun Chaise

Want to escape the affects of the sun, but can't give up the beach and water? Try Telescope's Mini-Sun Chaise with the optional, removable canopy sun shade that can give you it all.

DELUXE

Style Description

740 Original Deluxe Mini-Sun Chaise

700 Canopy (fits on any Telescope Beach Chair)

Patterns Available: #9 Classic Stripe.

STANDARD

Style Description

741 Original Mini-Sun Chaise

700 Canopy (fits on any Telescope Beach Chair)

Patterns Available: #136 Blue/White Stripe, #151 Teal/Pink Stripe, #206 Teal/White Stripe, #322 Regatta, and #291 Spencer.

CUSTOM SILK SCREENED BEACH CHAIRS

Creative silk screen applications on Telescope Mini-Sun Chaises. Available in quantities of 50 or more.

Available Polyester Colors: Forest Green, Teal, Lakeside Blue, Navy, and Royal Blue.



Sun & Sand Chair

Dangle your feet in the water and soak up the rays in comfort with the Sun & Sand Chair. Pick from the bright and bold pattern selection that will remind you of the perfect summer day.

Style Description

733 Sand Chair

Patterns Available: #151 Teal/Pink Stripe, #206 Teal/White Stripe, #322 Regatta, #136 Blue/White Stripe and #291 Spencer.





20" x 40" Serving Cart with Cooler



20" x 25" Mini Serving Cart with Cooler

Popular Accents For Your Furniture

Telescope has designed a large assortment of hanging and free standing planters to enhance the decor of your interior or exterior casual furniture groupings. Choose from our popular free standing single planter to our free standing triple planter. This smart design is also available as an attractive towel rack. Also, there is a wall hanging planter, as well as a free standing *in-ground* design. All planters come in four powder coated textured finishes. NEW this year is our Mini Serving Cart, modeled after our popular 20" x 40" Serving Cart with Cooler.



Standing Hanger & Hanging Planter



Wall Hanger & Hanging Planter



Triple Plant Stand



Single Plant Stand



Towel Rack

Gloss White Frame	Textured Ivory Frame	Textured Green Frame	Textured Sandstone Frame	Textured Black Frame	Description
---	3206	3204	3209	3207	Single Plant Stand
---	3156	3154	3159	3157	Triple Plant Stand
---	3116	3114	3119	3117	Wall Hanger
---	3126	3124	3129	3127	Hanging Planter
---	3106	3104	3109	3107	Standing Hanger
---	3166	3164	3169	3167	Towel Rack
2035	2036	2034	2039	2037	20"x40" Serving Cart*
2055	2056	2054	2059	2057	20"x25" Mini Serving Cart*

*with cooler

Market Umbrella



Market Umbrellas

The Telescope Market Umbrella is so unique it's patented. The Ash Market Umbrella and Powder Coated Aluminum Crank & Tilt Market Umbrella are designed to be the perfect addition to any casual setting. Metal parts are either solid brass or aluminum so there will be no rust...ever. The Powder Coated Umbrella has an extremely durable baked on polyester finish. The covers can be removed easily and are machine washable. The unique quick crank allows our umbrella to be extended in 8 cranks compared to the regular 18 to 20 cranks.

10FT. MARKET UMBRELLA

Varnish Frame	White Frame	Green Frame	Description
10	---	---	10ft. Dia. 7 Rib, Ash Umbrella
---	165	164	10ft. Dia. Powder Coated, 3 position tilt, crank

9FT. MARKET UMBRELLA

Varnish Frame	White Frame	Green Frame	Description
3	---	---	9ft. Dia. 6 Rib, Ash Umbrella
---	45	44	9ft. Dia. Powder Coated, 3 position tilt, crank

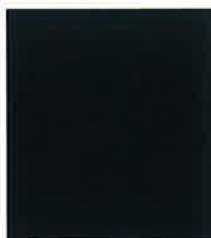
8FT. DECK & DOCK UMBRELLA

Fashioned after the popular Market Umbrella, this smaller 8ft. diameter version is perfect for any outdoor setting. Like the Market Umbrella, both the Wood and the Powder Coated Aluminum Umbrellas feature an easy push-up design. Use freestanding or with an Umbrella Table. Covers snap on and off for cleaning.

Varnish Frame	White Frame	Green Frame	Description
6	---	---	8ft. Dia. 6 Rib, Ash Umbrella
---	8	84	8ft. Dia. 6 Rib, Powder Coated Umbrella



Forest Green
8 ft., 9ft. & 10ft.



Black
10ft.



White
8ft., 9ft. & 10 ft.



Cabana Green/White
10ft.



Canvas
8ft., 9ft. & 10ft.



Navy
8ft., 9ft. & 10ft.



Plum
10ft.



Royal Blue
10ft.



Teal
8ft., 9ft. & 10ft.



#3 Market Umbrella...9ft.



#10 Market Umbrella...10ft.



#6 Deck & Dock Umbrella...8ft.



Our large hub design featured on the Market and Deck & Dock umbrellas.

Drape Umbrellas



The #2 and #15 Drape Umbrellas



Crank and tilt for easy use

Drape Umbrellas

The ideal umbrella to go with any casual furniture group. This versatile yet durable crank and tilt umbrella comes in over 40 patterns. The raising crank has a position braking system to eliminate accidental lowering.

Style	Description
2	7 1/2 ft. Dia. 8 Rib, Silver Drape Umbrella
15	8 1/2 ft. Dia. 12 Rib, Silver Drape Umbrella

Drape Umbrella Fabrics

STANDARD PATTERNS



DELUXE PATTERNS



PREMIUM PATTERNS



SHADE FACTOR PATTERNS



Umbrella Bases



#19 Powder Coated Alum.
Pattern #4 Green, #5 White, #7 Antique Black, #6 Ivory, and #9 Sandstone.



#18 Molded Plastic
Pattern #5 White



#13 Weighted Patio Base
Pattern #5 White, 50 lbs. with carry handle.



#12 Steel Market Base
Pattern #4 Green, #5 White, #7 Antique Black, #6 Ivory, and #9 Sandstone. 55 lbs. 10" stem, 24" square.



#17 Cast Iron Market Base
Pattern #4 Green, #5 White, #7 Antique Black, #6 Ivory, and #9 Sandstone. 66 lbs. 10" stem, 24" diameter.



#21 Texture-Cast Market Base
Pattern #9 Multi-Color 10" stem, 21" dia., 60 lbs.

Fabric Selection

The fabrics shown on the next 4 pages represent our stock selection of fabrics and frame colors for each collection. They are produced for our extensive line of quick ship merchandise. All in stock quick ship merchandise will be shipped within 10 working days from receipt of credit approved order. You have the option of creating a custom powdercoat collection by choosing any fabric on the 3 pages 64-66 subject to the following conditions: The fabric must be suitable for the application (see the key below). You must use the standard stock frame colors for each collection specified in preceding pages of this catalog. Athens, Director Chairs and all silver aluminum furniture are excluded from this program. There is no minimum quantity. Allow 4 to 6 weeks for shipment.

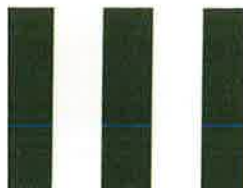
Kingston Seat & Back Cushions



267 Vintage - Premium Ivory & Green Frame **CSDM**



752 Hildene - Premium Black Frame **CDM**



622 Tamarack - Deluxe Ivory & Green Frame **CDM**



655 Tuxedo - Deluxe Ivory & Black Frame **CDM**



523 Bloomfield - Premium Ivory & Green Frame **CDM**



560 Desmond - Premium Ivory & Black Frame **CDM**



525 Ashley - Premium Black Frame **CDM**



20 Natural - Premium Ivory, Green & Black Frame **C**

Vineyard Seat & Back Cushions



622 Tamarack - Deluxe Ivory & Green Frame **CDM**



523 Bloomfield - Premium Ivory & Green Frame **CDM**



752 Hildene - Premium Black Frame **CDM**



952 Cabot - Premium Ivory & Green Frame **CDM**



526 Serenade - Premium Ivory & Black Frame **CDM**



267 Vintage - Premium Ivory & Green Frame **CSDM**



560 Desmond - Premium Ivory & Black Frame **CDM**



514 Windsor - Premium Black Frame **CDM**

Windham Cushion



131 Water Garden - Premium Ivory & Sandstone Frame **CDM**



138 Sheffield - Deluxe Ivory & Sandstone Frame **CSD**



220 Forest Green - Standard Ivory & Sandstone Frame **CDM**



342 Adrian - Premium Ivory & Green Frame **CDM**



622 Tamarack - Deluxe Ivory & Green Frame **CDM**



273 Regency - Deluxe Ivory, Green & Sandstone Frame **CSD**



367 Eastlake - Deluxe Ivory & Sandstone Frame **CSD**



830 Heather - Premium Green & Sandstone Frame **CDM**



119 Hamilton - Standard Sandstone Frame **CSD**

C Can be used for cushion **S** Can be used for sling **D** Can be used for Drape Umbrella **M** Can be used for Market Umbrella

Bahia Breeze Cushions



226 Weybridge - Standard White Frame **CDM**



835 Laurel - Premium Sandstone Frame **CDM**



268 Chesapeake - Premium White & Sandstone Frame **CDM**



275 Embassy - Standard Sandstone Frame **CSD**



526 Serenade - Premium White & Sandstone Frame **CDM**



822 Mirage - Premium White & Sandstone Frame **CDM**



252 Amherst - Standard White Frame **CSD**



119 Hamilton - Standard Sandstone Frame **CSD**

Concord Sling



522 Selby - Deluxe Black Frame **CSD**



820 Berkshire - Deluxe Ivory, Black & Green Frame **CSD**



227 Monterey - Standard Green Frame **CSD**



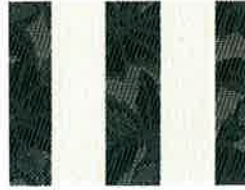
6 White - Deluxe Black & Ivory Frame **CSD**



720 Natural Wicker - Deluxe Green & Black Frame **S**



267 Vintage - Premium Ivory & Green Frame **CSDM**



624 Alpine - Deluxe Ivory & Green Frame **CSD**

Caneel Bay Sling



153 Morning Mist - Deluxe Ivory Frame **CSD**



267 Vintage - Premium Ivory Frame **CSDM**



363 Leebrook - Deluxe Ivory Frame **CSD**



522 Selby - Deluxe Black Frame **CSD**



2 Forest Green - Deluxe Ivory Frame **CSD**



555 Harvest - Premium Black Frame **CSDM**



580 Woodcrest - Deluxe Black Frame **CSD**



720 Natural Wicker - Deluxe Black Frame **S**



624 Alpine - Deluxe Ivory Frame **CSD**

Windham Sling



6 White - Standard Ivory Frame **CSD**



13 Navy - Standard Ivory Frame **CSD**



200 Teal - Standard Ivory Frame **CSD**



222 Forest Green - Standard Ivory Frame **CSD**



252 Amherst - Standard Ivory & Green Frame **CSD**

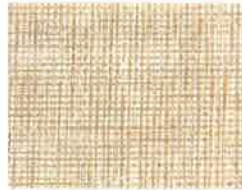
Windham Sling (Continued)



273 Regency - Deluxe Ivory & Green Frame **CSD**



333 Calypso Cobalt - Deluxe Ivory Frame **CSD**



720 Natural Wicker - Deluxe Green Frame **S**



287 Pinewood - Deluxe Green Frame **CSD**



728 Stratton - Standard Green Frame **CSD**



340 Cirrus - Deluxe Ivory Frame **CSD**

Primera Sling



6 White - Standard White Frame **CSD**



11 Bristol - Standard Sandstone Frame **CSD**



13 Navy - Standard White Frame **CSD**



119 Hamilton - Standard Sandstone Frame **CSD**



252 Amherst - Standard Green Frame **CSD**



222 Forest Green - Standard White Frame **CSD**



227 Monterey - Standard Green Frame **CSD**



275 Embassy - Standard Green Frame **CSD**



335 Cobalt - Standard White Frame **CSD**



886 Mountain Oak - Deluxe Sandstone Frame **CSD**

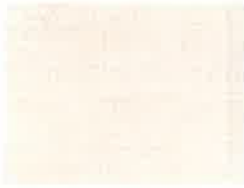


367 Eastlake - Deluxe Sandstone Frame **CSD**



626 Doral - Standard Green Frame **CSD**

Gardenella Sling



6 White - Standard White Frame **CSD**



10 Chamois - Standard White Frame **CSD**



13 Navy - Standard White Frame **CSD**



39 Sage - Standard White Frame **CSD**



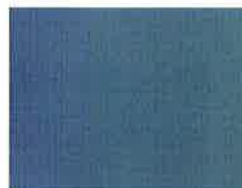
55 Plum - Standard White Frame **CSD**



200 Teal - Standard White Frame **CSD**



222 Forest Green - Standard White Frame **CSD**



313 Wedgewood - Standard White Frame **CSD**



335 Cobalt - Standard White Frame **CSD**

C Can be used for cushion **S** Can be used for sling **D** Can be used for Drape Umbrella **M** Can be used for Market Umbrella

Athens Chairs

PREMIUM COVERS



131 Water Garden



267 Vintage



342 Adrian



514 Windsor



526 Serenade



560 Desmond



752 Hildene



826 Evergreen



952 Cabot

Director Chairs CANVAS COVERS



301 Red



302 Green



303 Blue



305 Black



306 White



311 Brown



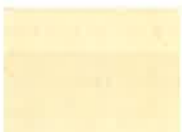
313 Navy



315 Grey



316 Canary



320 Natural



321 Forest Green



323 Periwinkle



325 Burgundy



328 Rose Pink



330 Ultramarine



332 Teal



335 Indigo



339 Blue Moss



344 Curry



5 Black



6 White



10 Chamois



13 Navy



20 Natural



23 Royal Blue



28 Coral



39 Sage



200 Teal

Designer Covers



222 Forest Green



227 Monterey



313 Wedgewood



335 Cobalt



601 Flower Tapestry



602 Foursome



603 Parrot



604 Williamstown



605 Roses & Babies
Breath



606 Blue & White
Porcelain



607 Red Geraniums



608 Christmas
Ornaments



136 Blue/White Stripe
Standard
For the Light N' Easy,
Mini-Sun Chaise and
Sun & Sand Collection



151 Teal/Pink Stripe
Standard
For the Light N' Easy,
Mini-Sun Chaise and
Sun & Sand Collection



241 Paradise
Deluxe
For the Light N' Easy
Collection



399 Suncrest
Deluxe
For the Light N' Easy
Collection



9 Classic
Deluxe
For the Mini-Sun
Chaise Collection



322 Regatta
Deluxe
For the Mini-Sun
Chaise and Sun &
Sand Collection



206 Teal/White Stripe
Standard
For the Mini-Sun
Chaise and Sun &
Sand Collection



291 Spencer
Standard
For the Mini-Sun
Chaise and Sun &
Sand Collection

Tables

Telescope umbrella tables feature a strong aluminum banded table rim and leg assembly with a durable baked on polyester finish in white, ivory, sandstone, green, or antique black. The knock-down (KD) feature of our tables provides efficient storage as well as easy assembly. Plastic glides on all legs help to protect the deck or patio surface. The glass used in our tables is tempered for extra strength. A plastic umbrella hole protective ring and plug are included.

Powder Coated Tables



48" & 60" Dia. Deluxe Tables



42" & 48" Dia. Tables



41" x 73" & 44" x 90" Oval Tables



42" Dia. Bar Height Table



41" x 57" Oval Table



48" Dia. Acrylic Top Table



36" Square Table



42" & 48" Solid Top Tables



30" Glass Bistro Table



48" Garden Dining Table



40" x 60" Garden Dining Table



36" Square Bar Height Garden Table



48" Round Kingston Dining Table

Accessory Tables



17" Square Table



18 1/2" Square Table



15" x 24" Table



17" x 37" Coffee Table



22" Sq. End Table



20" x 40" Coffee Table

Wood Tables



40" Dia. Slat Top Table



14" x 20" Bench Table

Tempered Glass Tables

Gloss		Textured		Textured		Description
White	Ivory	Sandstone	Green	Black	Black	
2995	2996	2999	2994	2997		36" Square Table
2745	2746	2749	2744	2747		41" x 57" Table
2875	2876	2879	2874	2877		41" x 73" Table
2895	2896	2899	2894	2897		44" x 90" Table
2885	2886	2889	2884	2887		48" Dia. Deluxe Table
2865	2866	2869	2864	2867		60" Dia. Deluxe Table
2725	2726	2729	2724	2727		42" Dia. Table
2785	2786	2789	2784	2787		48" Dia. Table
---	2926	---	2924	---		42" Dia. Bar Table

Solid Top Tables

Gloss	Description
White	
2425	42" Dia. Solid Top Table
2485	48" Dia. Solid Top Table

Acrylic Top Tables

Gloss	Description
White	
2985	48" Dia. Acrylic Top Table

Kingston Table

Textured		Textured		Description
Ivory	Green	Ivory	Black	
3386	3384	3387		48" Round Kingston Dining Table

Garden Tables

Gloss		Textured		Textured		Description
White	Ivory	Sandstone	Green	Black	Black	
3145	3146	3149	3144	3147		30" Table, no hole, pattern glass
---	3296	---	3294	3297		48" Dining Table w/hole, pat. glass
---	3256	---	3254	3257		40"x60" Table w/hole, pat. glass
---	3196	---	3194	3197		36" Sq. Bar Height Table, w/hole
---	3226	3229	3224	3227		22" Sq. End Table
---	3216	3219	3214	3217		20" x 40" Coffee Table

Wood Tables (KD)

White	Varnish	Green	Description
2325	2321	2322	14" x 20" Slat Top End Table
2375	2371	---	40" Dia. Slat Top Dining Table, no hole

Accessory Tables

Gloss		Textured		Textured		Description
White	Ivory	Sandstone	Green	Black	Black	
213	203	209	204	202		17" Sq. Table
217	226	229	215	207		15"x24" End Table
273	276	279	275	277		17"x37" Coffee Table
2005	2006	2009	2004	2007		18.5" Sq. Table

Accessory Items

Serving Carts and Plant Stands found on page 59

Features of Telescope's Quality Furniture

Care & Maintenance

SOLUTION DYED ACRYLIC FABRICS (Solids and Stripes)

For most stains use mild soap and water. For stubborn stains, soak the fabric for a few minutes in a mild solution of bleach, soap and water. Mildew stains can be removed with a solution of one cup bleach, plus two capfuls of Ivory Liquid. You may wish to spray the fabric with Scotchguard after washing.

ACRYLIC & POLYESTER PRINTS

For common dirt, spot wash with a soapy solution of Ivory Liquid in lukewarm water. Rinse and allow to air dry. **DO NOT USE BLEACH OR HARSH DETERGENTS . DO NOT PLACE IN DRYER.**

PVC/ACRYLIC BLENDS

Wash with a soapy water solution. Do not use pine oil cleaners. For stubborn stains, a small amount of chlorine bleach may be added.

TELAWEAVE MESH

Soak the entire fabric with a mixture of water and detergent. A small amount of chlorine bleach may be added.

OLEFINS

Use a mild detergent and water. Chlorine bleach may be used on stubborn stains.

ALUMINUM FRAMES

Powder-coat finished aluminum is a bonded integral part of the frame and carries our limited warranty. Soft Scrub or other comparable product is excellent for removing scuff marks or scratches.

WINTER MAINTENANCE

Furniture stored outside or in other cold storage should be drained of any water. If allowed to freeze inside the furniture, water can damage the tubing.

Telescope Quality

Telescope offers five frame colors utilizing a polyester powder coating process which bakes the finish permanently in place at 450 degrees Fahrenheit. Once this finish "cures" it becomes extremely durable, resistant to scratching, chipping and peeling. Our black, green, ivory and sandstone finishes are offered in popular textures, while, traditionally, our white remains a brilliant, glossy, pure white.



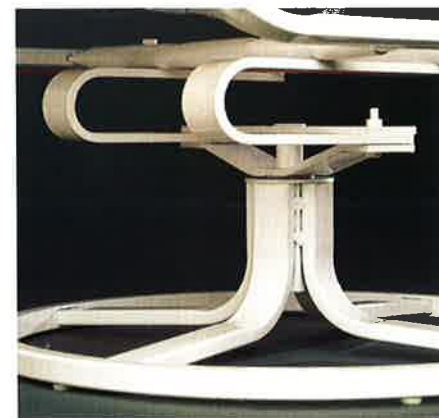
Telescope's Vineyard Collection is 100% wrought aluminum and is guaranteed never to rust.

Telescope designs and specifies all of its own aluminum extrusions to precisely match the characteristics needed for each application. These include aesthetics, strength, stiffness, "bendability," and cost. In this way, Telescope can pass along the maximum value possible to its customers. And since Telescope's products are made almost exclusively with aluminum, our products will remain virtually rust-free, forever.

Telescope products are welded together using either the MIG (metal inert gas) process or the TIG (Tungsten inert gas) process, depending on the particular application. Both processes have their own distinct advantages and, once again, Telescope utilizes these advantages to provide the most value to our customers.



Our tables set new standards for ease of use. They feature a heavy-duty aluminum rim, tempered glass (five times stronger than regular glass) and UV stabilized plastic clips that hold the glass firmly in place. The best feature of our tables, however, rests in the legs. They contain spring-loaded end caps that allow the table to be securely assembled or disassembled in a matter of seconds, no tools required.



Telescope's swivel rocker mechanism is made out of a special alloy of aluminum to provide a smooth and comfortable motion, while maintaining its durable construction.



Our Windham Cushion design has proven to be a popular twist to the traditional outdoor furniture padding. Wrapping over the back of the chair, our cushion provides the feeling of an upholstered head rest, while retaining its reversibility. That's right! This cushion can be easily turned over if the need arises.

All of our cushions are made with materials designed for outdoor use. The fabrics range from vinyl, polyester and olefins to printed acrylics. The stuffing is made of 100% polyester fibers welded by heat and pressure to maintain their loft. Water drains right through these fibers, rain is never a problem. They dry quickly.



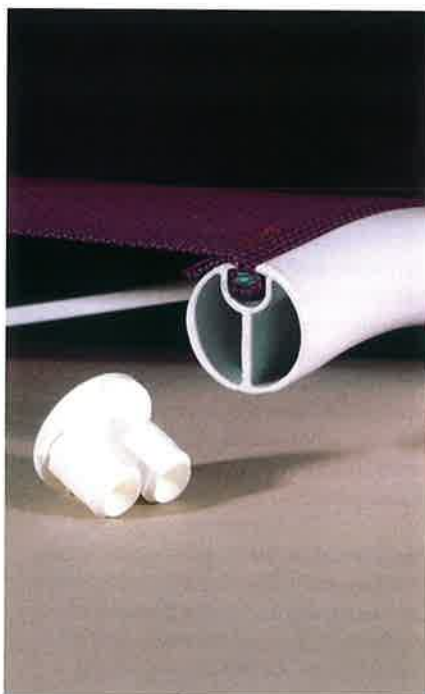
Telescope's straps are extruded right at our factory with 100% virgin PVC to ensure consistent color, strength and durability. They are secured to the frame with nylon pins to eliminate any concerns of strap pullout. Yet at the same time, these same straps can still be easily replaced.



Telescope sling furniture is our hallmark. The durability and style of our sling furniture traces its roots back through all of our proud 93 year history. And what we've learned we've put into every chair we make. We use extra heavy construction

in our slings to ensure that they will last. Our slings are sewn to plastic dowels that are securely locked into our specifically designed extrusion.

Experience the result of our never ending quest for a quality product at a value to our customers!



Our plastic end caps and spacers are molded in-house to match our frames exactly in both shape and color. Ultraviolet (UV) stabilizers are added into the molding process to help protect these parts from the damaging effects of the sun.

Merchandise Display Racks

Telescope offers 2 types of Director Chair Seat & Back holders. One is the freestanding #9900 Swivel Display Rack that holds up to 144 covers. The other is the #9950 Wall Display Rack that holds 72 covers. Both come with an attractive point of purchase sign. Plus we offer a NEW Athens freestanding Swivel Display Rack & Wall Display Rack. We also offer a unique display rack for our Beach Chairs.

The Beach Chair Display holds 6 folded chairs with one open display chair for an attractive and space-saving display.



Warranty

If your Telescope powder-coated frame fails structurally during normal usage within 15 years from the date of purchase, we will repair, refinish or replace the frame without charge, parts and labor included. (In the case of discontinued models or finishes, we will replace the item with the closest comparable current model.) The finish is warranted against peeling, cracking or blistering for a period of 3 years from the date of purchase.

Not included in our "powder-coat" warranty are table tops, umbrellas, terrace shells and market bases, wood furniture, cushions, slings and folding aluminum furniture. These products are warranted for one year to be free of manufacturing defects. Our cast iron market base, if not properly maintained, will rust if the finish is scratched through to the metal. If this occurs, it must be touched up with an acrylic based paint.

The natural weathering of wood finishes, breakage of glass, fading, staining and mildewing of fabrics, slings and strapping or the compression of cushion fillings and the rusting of market bases are not covered under warranty.

This warranty does not cover the failure of furniture which, in our opinion, was caused by acts of God, or by unreasonable or abusive use, and is void if our care and maintenance instructions were not properly followed.

Furniture used in a commercial setting is not warranted unless it is specifically designated for commercial use as noted by a CQ (commercial quality) in our price list, in which case it is warranted for one year from the date of purchase. Furniture stored outside or in other cold storage should be drained of any water. If allowed to freeze inside the furniture, water can damage the tubing. Such damage is not covered under our product warranty.

To obtain service, contact our Customer Service Department in writing, stating the problem and providing proof of purchase. A Return Merchandise Authorization will be sent to you giving instructions for returning items if necessary. No returns will be accepted by our factory without prior written authorization from our Customer Service Department. After authorization is received your furniture must be returned to the factory in proper packaging, freight prepaid.

This warranty applies only to furniture manufactured by Telescope Casual Furniture, Inc., after September 1, 1986. This warranty is in lieu of any other warranty, expressed or implied by law.



Advertising & Promotions

Telescope offers a full line of advertising, promotional and point-of-purchase material free of charge to their dealers. A strong national magazine advertising campaign is inserted into the market each year with a dealer tie-in program. A dealer insert program and other storewide promotions are offered during key sales periods.

A complete line of visual aids, display material and brochures are available to dealers, plus a creative television commercial program, an advertising catalog with line drawings for newspaper advertising, photographs and color transparencies for catalogs and magazines.



Image easel boards and 2ft. x 3ft. full color wall posters are

available, plus a series of hang tags and sale signs.

Custom Designs

In quantities of 50 chairs or more, Telescope will silk screen the customer's artwork on the backs of our famous beach chairs. The following charges are added to the #741 Mini-Sun Chaise, or the #734 Sun & Sand Chair: \$60 Net for one screen, one color printing (One time charge) \$50 Net for each additional color (One time charge). A printing charge of \$.50 per color, per cover will be added to the screen cost. All re-orders will require a \$10 net set-up charge. We will store customer screens for a maximum of two years from the date of customer's last purchase. Polyester fabric is available in Navy, Lakeside Blue, Teal, Royal Blue and Forest Green. Order requirements: Minimum order is 50 chairs. Delivered quantities must be flexible by plus or minus 5% (for example, an order of 300 chairs must be flexible from 285 to 315 chairs). We require 50% deposit on all custom orders. Camera ready artwork must be provided by the customer. Allow 4 to 6 weeks delivery time. Reproductions of trademarks require written approval by owner or licensee.

Customer Service

For information on routing, tracing and shipping lines, please contact the Telescope Traffic Department. To place or check on orders, inquire about shipping dates, or to have your Telescope Sales representative visit you, please contact Telescope Customer Service Department. For advertising needs, black and white glossies, line drawings and other promotional materials, please contact the Telescope Advertising Department. For premium and incentive information, please contact the Telescope Premium Sales Department.

All UPS-able in-stock orders will be shipped within 24 hours upon receipt of order. All non UPS-able in-stock orders will be shipped within 10 working days. Telescope straps its UPS shipments together to save you money.

Warranty & Services





Telescope Casual

Corporate Headquarters

85 Church Street, Granville, New York 12832
(518) 642-1100 FAX (518) 642-2536

Regional Showrooms

CHICAGO ■ 1776 Merchandise Mart
Chicago, IL 60654 ■ (312) 645-0056
HIGH POINT ■ 201 S. Main St., Cor. Commerce & Main
High Point, NC 27261 ■ (910) 887-1315
DALLAS ■ 7501 World Trade Center, PO Box 58276
Dallas, TX 75258 ■ (214) 749-0976
WAIPAHU ■ Pacific-Western ■ 94-155 Leowaena St.
Waipahu, HI 96797 ■ (808) 671-2817